

Channel Partner Program Announcement



Announcement Date:
April 10, 2015

Role Requirement Changes for Express Security Specialization – Next-Generation Firewall (NGFW)

Effective April 10, 2015, we are announcing the following updates to the Cisco® Express Security Specialization – Next-Generation Firewall (NGFW):

- Training and exam curriculum will be updated. See detailed changes in the tables below.
- The exam format for the Account Manager (AM) role will be changed from a proctored version to online, and the cost will be reduced from \$200 to \$80.
- The curriculum for the Account Manager and Engineer roles has been updated from providing a broad overview of all Cisco security products to now focusing exclusively on Cisco's ASA firewall and Cisco ASA with FirePOWER® Services. The new training course provides an overview of the Cisco ASA portfolio and traditional firewall features as well as introducing enrollees to the NGFW capabilities provided by Cisco ASA with FirePOWER Services.

Changes to Account Manager (AM) Role:

Express Security NGFW Account Manager Representative

Old Exam	Advanced Security for Account Managers (ASAM)#646-580 – Last day to take this exam is July, 31, 2015
New Exam	NGFW Express for Account Managers (NGFWEAM) #700-270 – Online – Effective: April 10, 2015

Old Training	Selling Advanced Security for Account Managers Version 4.0
New Training	Cisco ASA with FirePOWER Services Next-Generation Firewall – Effective: April 10, 2015

Changes to Engineer Role:

Express Security NGFW Engineer Representative

Old Exam	Cisco ASA Express Security (SAEXS) #500-258 – Last day to take this exam is July 31, 2015
New Exam	Cisco ASA Express Security (SAEXS) #500-260 – Effective: April 10, 2015

Old Training	Cisco ASA Overview (SAAOV) – Removed from curriculum because it is not required
	Cisco ASA Express Security (SAEXS) – Instructor-led
New Training	Cisco ASA Express Security (SAEXS) v1.5 – Instructor-led – Effective: April 10, 2015

Call to Action

- Between April 10, 2015 and July 31, 2015, passing either the old or new exams will meet the role requirements.
 - **AM role qualification:** Express Security NGFW Account Manager Representative
 - **Engineer role qualification:** Express Security NGFW Engineer Representative
- Starting August 1, 2015, only new exams will meet the role requirements.
- All **new partners** who have not started any training or exams before April 10, 2015 must complete the updated training and exam requirements.

If you have any questions, contact your [partner account manager \(PAM\)](#) or go to www.cisco.com/go/cs to open a case. Learn more about [Express Security NGFW](#).